



Bid Tabulation

Solicitation No: RFP-18-CA-0423198

Submission Date: 4/24/2018

Solicitation Title: Anti-virus Software

Vendor	Government Technology Solutions, Inc	JourneyEd.com Inc	Carbon Black Inc	Dell Marketing LP
Contact Name	Lisa Saenz	Timothy Lilly	Connor Rozinsky	Robert Laberge
Phone #	530-677-1333 X 1	800-876-3507 x7475	(617) 393-7400	(512) 513-9276
Email	Lsaenz@govtechsolutions.com	Tlilly@journeyed.com	crozinsky@carbonblack.com	Robert_Laberge@Dell.com
Ethnicity / Gender	Non-Hub	Non-Hub	Non-Hub	Non-Hub

Total Proposal	\$48,650.00	\$37,454.00 plus Options	\$158,712.00	\$522,000.00
Qualified (Y/N)	Y	Y	Y	Y

Vendor	Kudelski Security (McAfee)	Computer Products Corp	Solid Border, Inc	Creative Breakthroughs, Inc
Contact Name	Patrick Charters	Steve Scherch	Erica Stinson	Bjorn Olson
Phone #	512-740-6502	513-221-0600	512-699-5600	248-519-4000
Email	Patrick.Charters@kudelskisecurity.com	bromine@cpc-l.com	erica@solidborder.com	Bolson@cbisecure.com
Ethnicity / Gender	Non-Hub	Non-Hub	HIM	Non-Hub

Total Proposal	\$86,130.00	\$57.04 per user	\$58,240.00	\$75,153.00
Qualified (Y/N)	Y	Y	Y	Y

Vendor	Infodat International, Inc	Comware Inc	Kudelski Security (Sophos)
Contact Name	John Bernard	Clay Gollier	Patrick Charters
Phone #	732-710-1548	(214) 905-1198	512-740-6502
Email	jbernard@infodatinc.com	CGollier@comware.com	Patrick.Charters@kudelskisecurity.com
Ethnicity / Gender	ASM	Non-Hub	Non-Hub

Total Proposal	\$149,305.00	\$47,812.50	\$71,052.00
Qualified (Y/N)	Y	Y	Y

Awarded to	Comware Inc
Date	7/24/2018
Amount	\$47,812.50
Req# or PO#	P8035377

Total Bids Sent	<u>273</u>	AIM	<u>3</u>	AIF	<u>2</u>
Total Bids Received	<u>11</u>	BLM	<u>32</u>	BLF	<u>3</u>
HUB Sent	<u>140</u>	HIM	<u>26</u>	HIF	<u>8</u>
Non-HUB Received	<u>9</u>	ASM	<u>12</u>	ASF	<u>5</u>
HUB Received	<u>2</u>	WOF	<u>45</u>	DVM	<u>4</u>

Comments:

Comware, Solid Border, and Government Technology Solutions short listed for presentations/demos. Comware selected after viewing demos, total product offering determined to be best fit for TSTC.